

Sales Policies

Return Policy

All released orders should be considered non-cancelable and non-returnable unless covered by Leotek warranty.

Commission Policy

Products sold above the 5% price pay 75% of the amount (overage) above the 5% price. 10% prices shown are the precalculated overage price. 10% commission is approximate due to rounding.

Agent commission splits are 50% specification, 25% distributor, and 25% location. Specification agent controls pricing. Consult factory for out-of-territory specification registration.

Sample Policy

Agents can order one (1) sample for their own use to demonstrate to customers at 25% of the 5% price.

Customers can order up to four (4) luminaires for trial installations at 50% of the 5% price. Customer PO required.

All samples are non-cancelable, non-returnable (unless covered by Leotek Warranty) and non-commissionable.

Consult Regional Sales Manager for any additional sample requirements.

All sample orders are subject to Sales Management approval.

Freight Policy

All orders above \$3,000 will be shipped freight prepaid within the contiguous United States. All orders below \$3,000 will be charged freight to destination from California. Consult factory for shipments outside of contiguous United States.

Credit Terms

All orders subject to Leotek acceptance.

Payment Terms

Net 30 days from date of invoice, subject to credit approval.

Minimum Order

Leotek has no minimum order requirement.

All pricing is subject to change without notice.